

INSIDE THIS ISSUE

| | |
|---|---|
| Notes from the President | 1 |
| Income/Expense Reminder | 2 |
| Updates | 3 |
| Friends of IREM® & Calendar | 4 |

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IREM® Mission Statement:

1st Quarter 2018

**Educate real estate managers*

**Certify the competence and professionalism of individuals and organizations engaged in the management of real estate*

**Serve as an advocate on issues affecting the real estate management industry*

**Enhance and support the members' professional competence so they can better identify and meet the needs of those who utilize their services*

**National
Local**

www.irem.org
www.irem105.org

Notes from the President

Karen Brown, CPM®



It's time to celebrate our Friends of IREM®! On **Wednesday, March 21st** at **Cantina 18** located at 433 Daniels Street, Raleigh, NC in Cameron Village Shopping Center at 3:00PM, our participating Friends of IREM® will be given 5 minutes to present their products and services to our membership and will be bringing the below fantastic door prizes as giveaways in a raffle to our Property Manager members!

Friends of **IREM**

| | |
|---------------------------------|--|
| AFR Furniture Rental | \$50.00 Gift Card |
| Asphalt Enterprises | Amazon Echo Dot |
| Baker Roofing | Google Home |
| Ben & Jerry's Special Events | Free Ice Cream Office Party- alue \$375.00 |
| Bland Landscaping Company Inc. | 8 Person Terrace Box Durham Bulls 5/10 |
| BG Multifamily | \$25.00 Gift Card |
| Brownlee Whitlow & Praet | \$50.00 Angus Barn Gift Card |
| Carolina Restoration Service | Amazon Echo Dot |
| Coordinated Loss Services | \$50.00 Gift Card |
| CRC-Response Team 1 | \$50.00 Chili's Gift Card |
| Curtis Construction | \$50.00 AMEX Card |
| Enpuricon | \$50.00 Dicks Sporting Goods Gift Card |
| ForRent.com | \$25.00 Gift Card |
| Foster Lake & Pond Management | \$50.00 Amazon Gift Card |
| Greenscape | \$40.00 Bonfish Gift Card |
| LandCare | Gift Card |
| Maintenance Supply Headquarters | \$50.00 Lowe's Gift Card |
| MidAmerica Metals | Amazon Echo Dot |
| Real Floors | 2 \$25.00 Gift Cards |
| Turner Asphalt | \$100.00 Angus Barn Gift Card |
| RestorePro Reconstruction | \$70.00 Night on the Town Gift Cards |
| Valet Living | Gift Card |

This event will be fun-filled and each attendee will be offered appetizers with a Spanish flair and 2 drink tickets. RSVP to candimcdowell@yorkproperties.com on or before Wednesday, March 14th.

We hope to see you there!

Karen

[Help Our Chapter Meet Income/Expense Analysis® Goals](#)



Recieve a **FREE** 2018 Income/Expense Analysis® Report eBook
and a **FREE** 2018 Individual Building Report

When you contribute operating data to the Income/Expense Analysis® Program by April 1, 2018

The Simplest Way to a Free Income/Expense Report!

Submit your property data, get a free report. It's that easy. <http://ie.irem.org/contributor/> is simple. Just register your property and enter your operating data.

Data is collected for the following property types:

- Conventional Apartments
- Office Buildings
- Shopping Centers
- Condominiums, Co-ops & PUDs
- Federally Assisted Apartments

Just an important reminder, contributors can submit data at the Income/Expense Analysis® website online. However, the easiest and most efficient way to meet your goals is to have a large company submit their entire portfolio. Bulk submission files are available under the Downloads tab. Contributors can email their completed file to incomeexpense@irem.org.

Questions about submitting? Contact incomeexpense@irem.org or 800-837-0706, ext. 6025.

Consider Serving as a Governing Councillor

Make decisions that impact the industry. As an IREM® Member, you are in a unique position to be a decision-maker on the highest level, helping to build the presence of the real estate management industry, and actively shaping the future of IREM®. Governing Councillors have a strong understanding of local, national, and international issues that need to be brought to the forefront of the IREM® agenda.

Make decisions that impact IREM®. Governing Councillors supervise, control, and direct the affairs of IREM. Use your leadership experience to make crucial decisions:

- Adopt the strategic plan
- Approve the annual budget
- Set IREM policy
- Determine legislative advocacy issues
- Approve member programs, services, and products

Make decisions that impact you. By participating on the Governing Council, you will be exposed to a variety of career-building opportunities. Network with other professionals, expand your skill set, and be in a position to influence your career and the careers of your colleagues.

What would be my commitment as a Governing Councillor?

Governing Councillors lead IREM and the community of real estate management professionals. The Council will meet live in October at the IREM Global Summit. Registration and travel expenses for the summit are the responsibility of the Councillor. Other responsibilities include reviewing quarterly financial and operational reports and participate in surveys throughout the year.

What is the selection process for Governing Councillors?

The Governing Council is a substantial group of over 200 leaders composed of 75 elected at-large members, 13 elected ARM representatives, and IREM leaders serving as ex officio members.

After the conclusion of the IREM® Global Summit, IREM® solicits applications for vacant Governing Council seats for the following term. IREM's Nominating Committee then reviews Governing Council applications and submits nominations to the membership.

At-large Councillors serve a **three-year term**, and ARM® representatives serve a **two-year term**.

July 2 is the annual deadline to submit Governing Council applications.

APPLY HERE: <http://www.irem.org/about-irem/volunteering/govcouncilapplication>

New IREM® Logo

The new IREM® logo is different than the logo we are used to, but the design of the new logo was very strategic, and tells a story. The new logo maintains subtle elements of the old version, like the shades of blue and the geometric shapes, as a way to respect the legacy and history of the Institute. We are respecting our past and honoring the last 85 years of IREM®, but we are facing forward and moving up.

So who is IREM® today? We're a vibrant, energetic and international organization that stands out from the competition. Our members manage every major asset class, and they do it on all four corners of the globe. And professional ethical management remains a cornerstone and competitive advantage!



CURRENT "FRIENDS OF IREM®"



Our Chapter would like to acknowledge and thank our current Friends. All of these companies recognize the value of a relationship with IREM®, and we truly appreciate their continued support.

PLATINUM SPONSOR

- *Baker Roofing*
- *Bland Landscaping Company, Inc.*
- *Brownlee Whitlow & Praet PLLC*
- *CRC-Response Team 1*
- *Foster Lake & Pond Management*

GOLD SPONSORS

- *LandCare*
- *Turner Asphalt*

SILVER SPONSORS

- *Asphalt Enterprises*
- *Ben & Jerry's Catering and Events*
- *Curtis Construction Company Inc.*
- *Coordinated Loss Services*
- *Greenscape Inc.*
- *Interstate Contract Cleaning Services, Inc.*
- *Redi Carpet*

BRONZE SPONSORS

- *AFR Furniture Rentals*
- *Carolina Restoration Services*
- *CTI Property Services*
- *Enpuricon Inc.*
- *Mid America Metals*
- *Maintenance Supply Headquarters*
- *Real Floors Inc.*
- *Allen Kelly & Company*
- *BG Staffing*
- *Carolina Pavement*
- *ForRent.COM*
- *Jay's Building Maintenance Co.*
- *RestorePro Reconstruction*
- *Valet Living*



2018 Calendar

Wednesday, March 21, 2018

Friends of IREM Event

3:00PM-5:00PM

Cantina 18, 433 Daniels Street, Raleigh, NC

South/Southeast Regional Meeting

April 16-18, 2018

Austin, TX

<http://www.irem.org/events/regional-meetings/2018-south-southeast-regional-meeting>

Wednesday, May 16, 2018

General Meeting @ NOON

111 Realtors Way, Cary, NC

Speaker: Teddy Burriss

Topic: Using LinkedIn as Business Tool

Wednesday, July 18, 2018

General Meeting @ NOON

111 Realtors Way, Cary, NC

Wednesday, September 19, 2018

General Meeting @ NOON

TBD

IREM Global Summit

Diplomat Beach Resort & Spa

Hollywood/Ft. Lauderdale, FL

September 26-29, 2018

<http://www.irem.org/events/irem-global-summit>

Wednesday, November 14, 2018

Officer Installation Dinner @ 6:00PM

Angus Barn