

ETH800

**Ethics for the
Real Estate
Manager**

SPONSORED BY IREM GREATER RALEIGH-DURHAM CHAPTER 105

Becoming an accomplished business professional takes more than just hard work. In fact, how you respond to ethical challenges has a big impact on your long-term personal reputation and success in business. But being ethical is not just a matter of following the law – it's meeting the standards and expectations that govern the real estate profession. Professional ethics can make the difference between a career as an all-star and a career as an also-ran. Ethics matter. And people pay attention.

Register today and learn to tackle daily ethical dilemmas head on:

- Welcome to the Real World. Get a full overview of the **IREM Code of Professional Ethics**, including the study of actual ethics cases and their implications.
- Do the Right Thing. Tactics and strategies to **resolve ethical dilemmas**.
- Avoiding Conflict. Identifying factors that contribute to **conflicts of interest** so you'll know when to avoid them.

[Review the learning objectives of this course.](#)

[Cancellation Policy](#)

DATE AND TIME: FEBRUARY 9, 2017 from 8:00 AM - 5:00 PM

**LOCATION: York Properties Conference Room, 2108 Clark Avenue,
Raleigh, NC 27605**

FACILITATOR: Nora Neilson, CPM®

TUITION:



*** Course qualifies for early bird pricing.**

Classroom offerings: Register 30 days or earlier prior to the start date of an eligible course to save \$100.

Regular Price: \$230.00-\$330.00*

Member Price: \$185.00-\$285.00*

Register today at <http://www.irem.org/education>



Course Registration Form



1. Contact Information - Please Print

Name _____

First Name for Course Badge _____

Company _____

Street Address _____

City _____ State _____ Zip _____

Day Phone _____ Cell/Evening Phone _____

E-mail _____ Fax _____

Check here if the above information should be your preferred IREM® mailing address

2. IREM® Member Discount

If you are already an IREM® Member, please select your membership type

- | | |
|-----------------------------------------|---------------------------------------------|
| <input type="checkbox"/> CPM® Member | <input type="checkbox"/> AMO® Firm Employee |
| <input type="checkbox"/> CPM® Candidate | <input type="checkbox"/> Associate Member |
| <input type="checkbox"/> ARM® Member | <input type="checkbox"/> Academic Member |
| <input type="checkbox"/> ACoM Member | <input type="checkbox"/> Student Member |

IREM® ID Number _____

Please send me the following membership applications

- | | |
|------------------------------------------|------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> Academic Member | <input type="checkbox"/> ARM® |
| <input type="checkbox"/> ACoM | <input type="checkbox"/> Student Member |
| <input type="checkbox"/> AMO® | Membership applications can also be downloaded at www.irem.org/join |

3. Classroom Location

If you require special accommodations in accordance with the ADA regulations, contact us at edservices@irem.org or 312-329-6042

4. Payment Method

Check or money order (Payable to IREM®)

Visa MasterCard American Express Discover

Card Number _____

Card Expiration Date _____

Corporate Card ID Number _____

Cardholder's Name _____

Cardholder's Billing Address _____

City _____ State _____ Zip _____

Signature _____ Date _____

5. Course	Format/Location (Classroom or Online)	Date	Tuition

Special Course Notes: If registering for the MPSA, please select a property type below:

- Conventional Apartment Retail strip shopping center Office Building

Total _____

Ways to Register: **Mail**
IREM
430 N. Michigan Ave.
Chicago, IL 60611-4090

Online/E-mail
www.irem.org
getinfo@irem.org

Phone
(800) 837-0706, ext 4650 Outside the U.S. call:
Mon-Fri, 7:30am-5pm CST +1-312-329-6000

Fax
(800) 338-4736

